

REGISTERED OFFICE
 林肯汽车销售服务(上海)有限公司
 上海信息大厦29楼
 世纪大道211号浦东新区
 上海 200120
 CHINA

This Purchase Order ("PO") is governed by Buyer's purchasing Global Terms and Conditions ("GTCs") and any applicable supplements in effect in the Country where Buyer is located on the Effective Date, and with respect to any renewals of this PO, on the most recent renewal date. Buyer's GTCs, any supplements and information on Buyer's locations are available through <http://fsp.covisint.com/>, from Buyer's Purchasing representative, or as indicated in Remarks section below. In addition, any supplements, attachments or other documents noted on this PO are incorporated by reference. If two or more Buyers are listed on this PO, it reprints a separate contract with each Buyer covering only those Goods for which that Buyer has issued a lease for shipment to a site in the country where Buyer is located. PLEASE INDICATE PO NUMBER IN INVOICES.

OFFICIAL PURCHASE ORDER
 ORIGINAL

GSDB Code : HMVFA
 Order No : PO119928
 Order Date : 07/09/22
 Page : 1 Printed By : regfch2



北京博源意嘉市场咨询有限公司



Attention: Ph: Ext: Fax:
 Seller will sell and deliver goods and services specified in accordance with Buyer's standard terms and conditions (FGT30, Rev.12/07) and related supplements (including the Anti-Corruption Supplement, Personally Identifiable Information (PII) Supplement and Information Security Policy (ISP) Supplement). Copies available from <https://fsp.portal.covisint.com/web/portal/home> or from the buyer.

Buyer Name: Egfch2, R (R) CDS ID: regfch2 Ph:

FOB : DESTINATION Credit Terms: 60 Days Invoice Received
 Transportation Terms: PREPAID Routing: AS DIRECTED

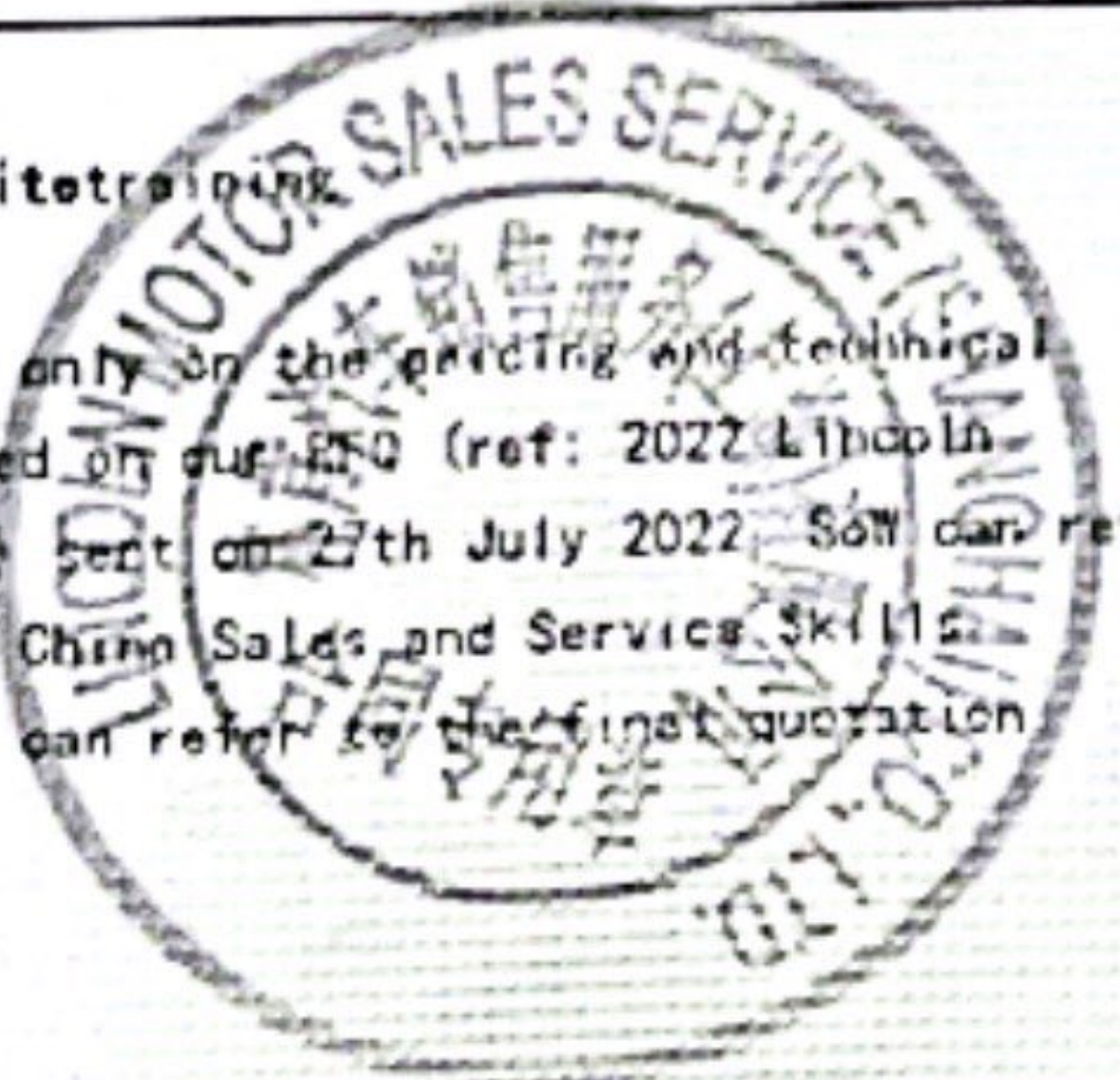
Terms of the Purchase Order Commencement: Completion: DELIVERY DATE: 31/12/22

Ship To Charge and mail Invoices to
 林肯汽车销售服务(上海)有限公司 CFO办公室(发票上注明订单号)
 上海信息大厦29楼 福特汽车(中国)有限公司
 世纪大道211号浦东新区 上海信息大厦34楼
 上海 200120 世纪大道211号+86-21-38581833
 CHINA 上海 200120
 CHINA CHINA
 Originator: Qi, Bingkun (B.) Requestor CDS ID: bq11 Requestor Contact No:

Ln	Item Number	Description	Qty	UM	Unit Cost	Value
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1	PCX070000011	Lincoln on and off-site training	1.0	ea	1,230,504.18	1,230,504.18
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Remarks:
 PO remarks:
 This purchase order is issued based only on the pricing and technical specifications of your proposal based on our RFQ (ref: 2022 Lincoln Technical & Sales Competition Event, sent on 27th July 2022). SOI can refer to the version of SOI-2022 Lincoln China Sales and Service Skills Competition event execution. Price can refer to the final quotation.
 Continued...



Buyer _____ Manager _____ Director _____

