

REGISTERED OFFICE  
林肯汽车销售服务(上海)有限公司  
上海信息大厦29楼  
世纪大道211号浦东新区  
上海 200120  
CHINA

This Purchase Order ("PO") is governed by Buyer's purchasing Global Terms and Conditions ("GTCs") and any applicable supplements in effect in the Country where Buyer is located on the Effective Date, and with respect to any renewals of this PO, on the most recent renewal date. Buyer's GTCs, any supplements and information on Buyer's locations are available through <http://fsp.covisint.com/>, from Buyer's Purchasing representative, or as indicated in Remarks section below. In addition, any supplements, attachments or other documents noted on this PO are incorporated by reference. If two or more Buyers are listed on this PO, it reprints a separate contract with each Buyer covering only those Goods for which that Buyer has issued a lease for shipment to a site in the country where Buyer is located. PLEASE INDICATE PO NUMBER IN INVOICES.

OFFICIAL PURCHASE ORDER  
ORIGINAL

GSDB Code : HWVFA  
Order No : P0120310  
Order Date : 04/05/23  
Page : 1 Printed By : regfch2

北京博源意嘉市场咨询有限公司

Attention: Ph: Ext: Fax:

Seller will sell and deliver goods and services specified in accordance with Buyer's standard terms and conditions (FGT30, Rev.12/07) and related supplements (including the Anti-Corruption Supplement, Personally Identifiable information (PII) Supplement and Information Security Policy (ISP) Supplement). Copies available from <https://fsp.portal.covisint.com/web/portal/home> or from the buyer.

Buyer Name: Egfch2, R (R.)

CDS ID: regfch2 Ph:

FOB : DESTINATION  
Transportation Terms: PREPAID

Credit Terms: 60 Days Invoice Received  
Routing: AS DIRECTED

Terms of the Purchase Order Commencement:

Completion:

DELIVERY DATE: 31/12/23

Ship To	Charge and mail Invoices to
林肯汽车销售服务(上海)有限公司 上海信息大厦29楼 世纪大道211号浦东新区 上海 200120 CHINA	CF0办公室(发票上注明订单号) 福特汽车(中国)有限公司 上海信息大厦34楼 世纪大道211号+86-21-38581833 上海 200120 CHINA

Originator: Zhang, Walter (S.) Requestor CDS ID: szhan177 Requestor Contact No:

Ln	Item Number	Description	Qty	UM	Unit Cost	Value
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Remarks:

1	PLC030000015	Nautilus MediaTestDriveTestDrive Activity	1.0	EA	5,481,949.00	5,481,949.00
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PO remarks:

This purchase order is issued based only on the pricing and technical specifications of your proposal based on our RFQ (ref: 2023 Lincoln Media Test Drive) sent on 24th March 2023. Price can refer to the final quotation which is submitted by wangshan wangshan@eventplus.cn on 28th April 2023. All other terms & conditions of this order are based on Ford's Global Terms & Continued...

Buyer \_\_\_\_\_ Manager \_\_\_\_\_ Director \_\_\_\_\_

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Ln	Item Number	Description	Qty	UM	Unit Cost	Value
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Conditions as referenced on this purchase order.

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Currency: CNY			Total :		5,481,949.00	
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If the Supply of the items included on this purchase order is not carried out by your company carrier or a member of your company, please ensure that you obtain appropriate confirmation that the goods were received by FMCL.

If the items included on the purchase order are to be collected on behalf of FMCL. Please ensure that your officers obtain appropriate evidence and confirmation that the goods are handed over to an employee/agent of FMCL and that such evidence is retained by your company in case of subsequent payment of your account requires validation.